



## GREEN VALLEY AGRICULTURE AND POLICY INNOVATION

# COMPANY PROFILE

### Green Valley Agriculture and Policy Innovation

Plot No.: 38 Manda Hill Road, Olympia Hill  
Lusaka - Zambia

Mobile: +260977326288 / +260967418391  
+260966610661 / +260977707976  
+260962344552 / +260977717060  
+13128048550 / +260977648879  
Email: GVAPI@gmail.com

# ABOUT US



## INTRODUCTION

Green Valley Agriculture and Policy Innovation is a fully Zambian-owned company, registered by PACRA and other regulatory bodies under the Company Act [No. 10 of 2017]. We operate primarily to provide agricultural products and services for both local and international markets. We pride ourselves on being customer-friendly, professional, and quality-oriented in delivering agricultural business and consultancy services.

Green Valley Agriculture and Policy Innovation has been in operation since June 27, 2024, serving both local and international markets. Our company is led and operated by highly qualified and experienced professionals in their respective fields. We advocate for conservation through nature-based solutions to enhance biodiversity, thereby uplifting the socio-economic well-being of citizens. Sustainability is at the core of our approach, addressing societal and national challenges by leveraging markets as key drivers.

Our expertise encompasses agile business solutions, market diversification, risk management and contingency planning, innovative technology integration, brand development and marketing, ecosystem conservation and biodiversity, empowerment of local communities, data-driven insights, supply chain optimization, policy influence and advocacy, international expansion and trade, community engagement, and corporate social responsibility.

Green Valley Agriculture and Policy Innovation provides cost-effective, reliable, and high-quality agricultural services to the Zambian people, earning recognition from clients with high technical, social, and economic demands. We believe that efficiency and flexibility are keys to success. This belief is reflected in our small and flat management structure, which avoids the bureaucracy common in many local companies.

Our business-oriented competencies and attributes are upheld and strengthened by our qualified and experienced staff, whose diverse skills span several years.





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# CEO's Foreword

Dear Stakeholders,

Welcome to Green Valley Agriculture And Policy Innovation (GVAPI). Our commitment to sustainability and innovation drives us to seek solutions that not only address the pressing challenges of climate change and biodiversity loss but also enhance the socio-economic well-being of our communities. By leveraging evidence-based research and nature-based solutions, we aim to make a significant impact on the lives of Zambians and set a benchmark for sustainable development.

At GVAPI, we recognize the power of collaboration and the importance of empowering local communities. Our dedicated team works tirelessly to deliver services that are effective, inclusive, and transformative. We are passionate about making research a development reality in Zambian agriculture, and we invite you to join us on this journey towards a sustainable and prosperous future.

Sincerely,

Dr. Charles Shindaile  
CEO, Green Valley Agriculture And Policy  
Innovation (GVAPI)







# VISION, MISSION & CORE VALUES..

## Core Values

Green Valley Agricultural Research Institute is dedicated to achieving comprehensive excellence in all dimensions—breadth, height, and depth—of consultancy, service provision, and professional research. We ensure the highest standards and impactful outcomes across all our endeavors.

### ACCOUNTABLE

We take responsibility for our actions and decisions, ensuring that we fulfill our commitments to customers, partners, and stakeholders. We uphold high performance standards and continuously seek improvement, measuring our results and taking corrective actions as necessary. We are accountable for our impact on the environment, society, and the economy, and we strive to make a positive contribution in all these areas.

### INTEGRITY

We conduct our business with honesty, transparency, and high ethical standards. We uphold our commitments and are accountable for our actions and decisions.

### QUALITY

We strive for excellence in all aspects of our business by offering high-quality products and services that meet or exceed customer expectations. We are committed to continuously improving our processes and systems to ensure consistent quality and customer satisfaction.

### INNOVATION

We foster creativity and innovation across all areas of our business, actively seeking new ideas and approaches that drive growth, efficiency, and customer value. We embrace change and adapt swiftly to emerging market trends and customer needs.

## Vision

To be a leading catalyst for sustainable development in Zambia and beyond, fostering resilient communities through innovative agricultural practices, policy advocacy, and market-driven solutions.

## Mission

To deliver dynamic, evidence-based, and resilient solutions to a variety of challenges, including climate change adaptation and mitigation, by advocating for conservation through nature-based solutions to enhance biodiversity and uplift the socio-economic well-being of citizens. Sustainability is at the core of our solutions, utilizing markets as key drivers of positive change.



# Directorate Structure

GVAPI operates through three key directorates, each specializing in distinct areas to ensure comprehensive and effective service delivery:

## 1. TECHNICAL DIRECTORATE

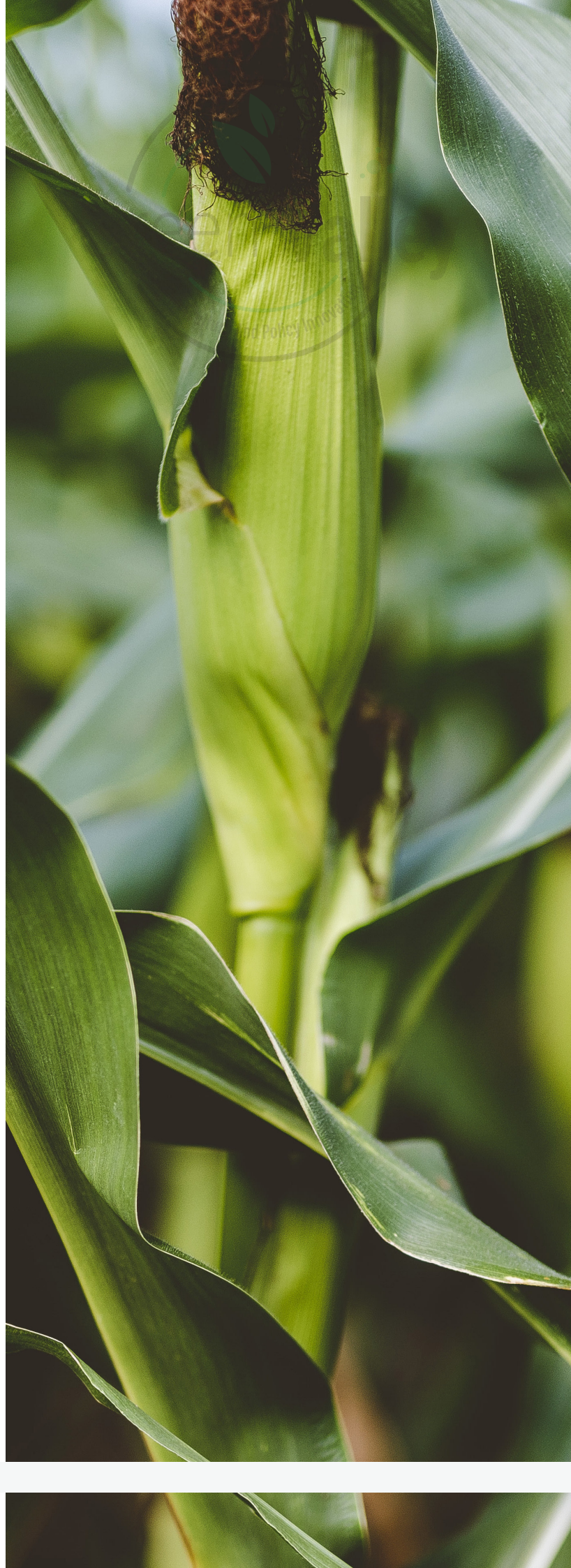
- **Biodiversity and Climate Change:** Focusing on conservation efforts and climate change mitigation strategies.
- **Business Development:** Driving growth through innovative business solutions and market expansion.
- **Market Systems and Value Chain:** Enhancing market systems and value chains for sustainable economic development.

## 2. POLICY AND KNOWLEDGE MANAGEMENT DIRECTORATE

- **Communication and Outreach:** Engaging stakeholders through effective communication and outreach initiatives.
- **Research and Monitoring and Evaluation:** Conducting research and implementing monitoring and evaluation frameworks to measure impact and inform strategies.

## 3. FINANCE AND ADMINISTRATION DIRECTORATE

- **Accounts:** Managing financial operations to ensure transparency and accountability.
- **Human Resources:** Overseeing HR functions to attract, develop, and retain talented professionals.

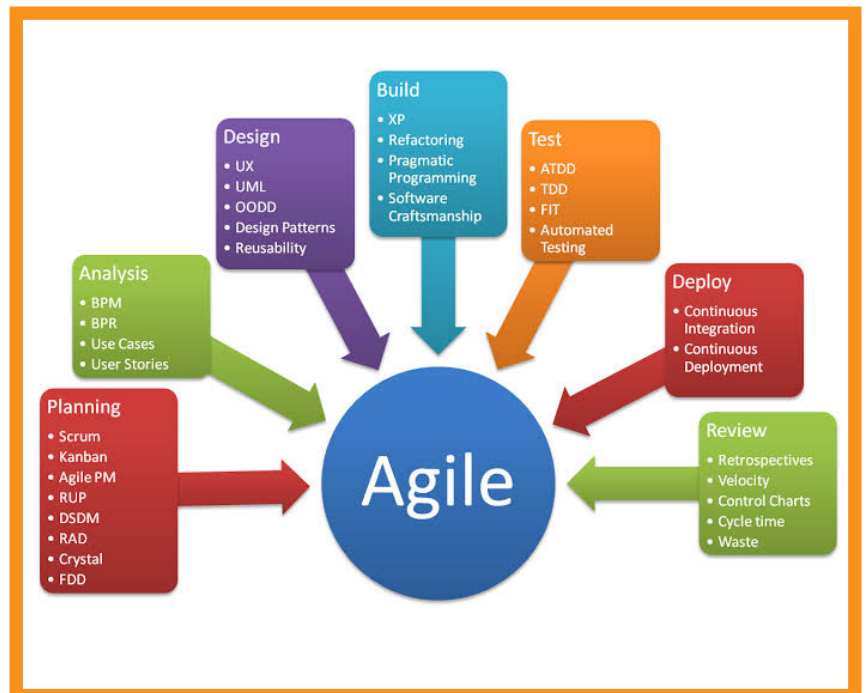




# OUR SERVICES

**Agile Business Solutions:** Providing flexible and adaptable solutions to agricultural challenges, with resilience to market fluctuations and demands.

**Market Diversification:** Supporting clients in diversifying their product offerings and exploring niche markets to enhance profitability and resilience against market fluctuations and demands.



**Risk Management and Contingency Planning:** Developing robust risk management strategies and contingency plans to mitigate the impact of unpredictable factors such as climate change, pests, and market volatility.







# OUR SERVICES

**Innovation Technology Integration:** Supporting the integration of cutting-edge technologies, such as blockchain, AI, and drones, into agricultural operations to enhance efficiency, traceability, and decision-making processes.

**Brand Development and Marketing:** Helping clients build strong agricultural brands and develop effective marketing strategies to differentiate their products, enhance market visibility, and capture consumer interest.

**Ecosystem Conservation and Biodiversity:** Developing and supporting practices that promote ecosystem conservation, preserve biodiversity, and ensure sustainable land management within agricultural operations.

**Empowering Local Communities:** Empowering local communities through capacity building, knowledge transfer, and inclusive business models that create opportunities for smallholder farmers and marginalized groups. This includes supporting the development of both cognitive and non-cognitive skills.

**Data-driven Insights:** Supporting the development and use of data analytics and remotesensingtechnologiestoprovideclients with actionable insights for precision farming, resource optimization, and performance monitoring.

**Supply Chain Optimization:** Enhancing supply chains to reduce inefficiencies, minimize waste, and ensure the timely delivery of agricultural products to markets, while maintaining product quality and freshness.





# OUR SERVICES

**Policy Influence and Advocacy:** Engaging policy-makers, industry stakeholders, and advocacy groups to shape agriculture policies and regulations that support sustainable practices, innovation, and economic development.

**International Expansion and Trade:** Facilitating access to international markets and trade opportunities for clients by providing market intelligence, export/import logistics support, and compliance assistance.

**Community Engagement and Corporate Social Responsibility:** Fostering positive relationships with local communities through corporate social responsibility initiatives, community development projects, and transparent communication.

**Market systems development (MSD):** Supporting the development and implementation of Market Systems Development (MSD) and Making Markets Work for the Poor (M4P) models and approaches.

**Business Development Services:** Entrepreneurship: Supporting both private and public entities with targeted services that enhance growth, competitiveness, resilience, and alignment with established goals.





# Our Corporate Social **Responsibility (CSR)**

At GVAPI, corporate social responsibility is an integral part of our mission. We are committed to making a positive impact on the communities we serve through various initiatives:

- **Community Engagement:** Actively involving local communities in our projects and initiatives to ensure their needs and perspectives are considered.
- **Education and Training:** Providing educational programs and training sessions to build capacity and empower individuals.
- **Environmental Conservation:** Promoting and implementing nature-based solutions to conserve biodiversity and protect ecosystems.
- **Economic Empowerment:** Supporting local businesses and entrepreneurs through business development services and market access opportunities.





# Commitment to **Sustainability**

At GVAPI, sustainability is not just a goal; it is a fundamental principle that guides our actions and decisions. We are dedicated to creating a positive impact on the environment and society by promoting practices that are environmentally friendly, economically viable, and socially equitable.

## **Conclusion**

Green Valley Agriculture And Policy Innovation (GVAPI) is dedicated to fostering a sustainable and prosperous future for Zambia. Through our innovative and evidence-based solutions, we aim to address the pressing challenges of climate change and biodiversity loss while enhancing the socio-economic well-being of our communities. We invite you to join us in our mission to make research a development reality in Zambian agriculture.





# COMPANY **DIRECTORS**

- Prof . Bernard Mudenda Hang'ombe - PhD
- Dr. Charles Shindaile - DBA
- Prof. Martin Chitolongo Simuunza- PhD
- Dr. Protensia Hadunka - PhD
- Dr. Enock Siankwilimba - PhD
- Dr. Joshua Munkombwe - PhD
- Dr. Chisanga Twambo Mwamba - M.Sc
- Dr. Libakeni Roy Nabiwa - M.Sc







SCAN TO VIEW  
OUR REGISTRATION DETAILS



**Republic Of Zambia**

**The Companies Act, 2017**

**(Act No. 10 of 2017)**

**The Companies (Prescribed Forms) Regulations, 2018**

**(Section 14)**

**CERTIFICATE OF INCORPORATION  
PRIVATE COMPANY LIMITED BY SHARES**

**This is to certify that GREEN VALLEY AGRICULTURE AND POLICY INNOVATION LIMITED** is on and from the **27th day of June 2024** incorporated as a PRIVATE COMPANY LIMITED BY SHARES.

Given under my hand and seal at Lusaka, Zambia, this **27th day of June 2024**.



**LAMECK MWENYA**  
**Deputy Registrar of Companies**



**ZAMBIA  
REVENUE  
AUTHORITY** | *My Tax  
Your Tax  
Our Destiny*

## Approval of Taxpayer Identification Number (TPIN) Registration

TPIN: 2003123530

Jurisdiction: ISMTO Lusaka

GREEN VALLEY AGRICULTURE AND POLICY INNOVATION LIMITED  
TRADING AS: GREEN VALLEY AGRICULTURE AND POLICY  
38 MANDA HIL ROAD, 0LYMPIA, LUSAKA, LUSAKA PROVINCE, ZAMBIA  
38 MANDA HIL ROAD / 0LYMPIA  
Lusaka



Lusaka Province

Date: June 28, 2024

Email: CSMHINDAILE@GMAIL.COM

ReferenceNumber: 1024100941189

Contact 0977326288

Dear

RE: Approval Notice of TPIN Registration

Following your application for a Taxpayer Identification Number (TPIN), this serves to inform you that you have been allocated a Taxpayer Identification Number as shown above. The effective date of your registration is 2024-06-28.

Please use your TPIN in all future transactions and correspondence with the Zambia Revenue Authority. Any changes of your details (e.g. change of address, telephone number, addition of new partners, ceasing of business etc.) should be communicated to the Zambia Revenue Authority in writing within 30 days of the change.

Your Jurisdiction Location is ISMTO Lusaka Province

Please contact the undersigned, should you require further information.

Yours Faithfully

Taxpayer Services ISMTO Lusaka Province





**ZAMBIA  
REVENUE  
AUTHORITY** | *My Tax  
Your Tax  
Our Destiny*

## TAXPAYER IDENTIFICATION NUMBER REGISTRATION

This is to certify that the Taxpayer whose details are shown below has been registered with Zambia Revenue Authority.



### TAXPAYER INFORMATION

Identity No/ NRC	:	120241009131
TPIN	:	2003123530
Taxpayer Name	:	GREEN VALLEY AGRICULTURE AND POLICY INNOVATION
Trading As	:	GREEN VALLEY AGRICULTURE AND POLICY INNOVATION
Physical Address	:	38 MANDA HIL ROAD / OLYMPIA Lusaka Lusaka Province
Postal Address	:	38 MANDA HIL ROAD, OLYMPIA, LUSAKA, LUSAKA PROVINCE, ZAMBIA
TPIN Jurisdiction	:	ISMTO Lusaka Province

### SECTION B: REGISTRATION DETAILS

Type of Registration	Effective Date of Registration
TAXPAYER IDENTIFICATION NUMBER	28 Jun 2024

This certificate shall remain in force until it is cancelled by ZRA.

JOSEPH NONDE

Issue date : 28 Jun 2024



Green Valley

Agriculture And Policy Innovation

## **Green Valley Agriculture and Policy Innovation**

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+260977648879

Email: [GVAPI@gmail.com](mailto:GVAPI@gmail.com)

